



March Newsletter

LETTER FROM THE PRESIDENT



**Mike Moore, Hayden Homes
2021 NIBCA President**

Greetings,

I hope the first 2 months of 2021 has treated you well. As I am sure all the builders out there are experiencing, the search for lots and parcels of land to build on is getting harder and harder with each passing day. If you are lucky enough to have some developed lots, we are all now getting to deal with the rising costs and short supply of lumber and other materials which impacts everyone involved with the NIBCA. Issues and struggles aside, we are truly blessed to be working in a market as hot as it is today, and we will all get over these hurdles together!

The Home and Garden Show is scheduled for April 23rd, 24th and the 25th and vendor space is almost sold out, so if you know of any other companies that would like to participate, let them know to reach out to the office to reserve their spot! We are currently receiving applications from students for the Construction Combine that will be held May 4th and 5th at the Kootenai County Fairgrounds. This is a great opportunity for High School Seniors to learn about the industry and additionally help our local veterans. As in years past, there could be job offers handed out on-site by contractors who are helping instruct the assembly of the sheds.

Committee meetings are firing back up this month, PWB is meeting the second Friday of each month and has some fantastic guest speakers scheduled for the year! Our first General Membership Meeting will be held March 24th at the Coeur D' Alene Inn, our regional labor economist, Sam Wolkenhauer, will be our guest speaker at this event. Tickets are selling out fast, so be sure to sign up as soon as possible! The annual campground takeover, scheduled for July 8th and 9th at the Bumblebee Campground, is almost sold out, so please reach out to the office for more details and see what availability we have left.

We have some exciting news from our NIBCA office -- Emily Bradley is our new Office and Event Coordinator! Emily and her family recently relocated from Utah

and she brings years of experience with her. We are tremendously excited to have her on the team! If you have not swung by the office to meet Emily please take the time to do so. I hope everyone gets outside and enjoys some of this spring weather we are having, and I look forward to seeing you at all these wonderful events!

Thank you,

Mike Moore
Hayden Homes



NAHB March Newsletter

[Read the full NABH newsletter](#)

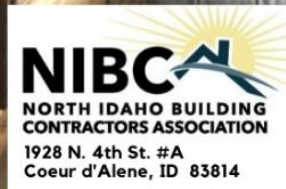
Lumber Prices Again Hit Record Highs Lumber prices have skyrocketed more than 180% since last spring, and this price spike has caused the price of an average new single-family home to increase by \$24,386 since April 17, 2020, according to NAHB standard estimates of lumber used to build the average home. Similarly, the market value of the average new multifamily home has increased by \$8,998 over the same period. The Random Lengths prices as of mid-February show the price of framing lumber topped \$975 per thousand board feet — a 180% increase since last April when the price was roughly \$350 per thousand board feet.

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INFO@NIBCA.COM OR 208-765-5518



NEW MEMBERS!

Speedy Movers
Simco Development Group
Matt Davis Custom Homes Inc.
Arrow Construction Supply Inc
Advanced Septic and Excavation

LOCAL MARKET RESEARCH

Researching local market trends to strengthen your business

Kootenai County Residential Real Estate Market Statistics- March 2021

	Coeur D'Alene	Post Falls	Hayden	Rathdrum	Kootenai County
Active	53	33	30	20	187
Pending	168	220	86	127	678
Closed 2021	217	188	79	97	644
New Const. Closed 2021	55	66	14	58	201
Median sales \$	\$419,000	\$350,095	\$425,000	\$339,507	\$388,750

Emily Dishman, Walden Real Estate Group, Accel Realty Partners

Information is courtesy of the Coeur d'Alene Multiple Listing Service and includes reported sales. Data is from the period 01/01/2020 – 3/10/2021. Information is deemed reliable but not guaranteed.



TRAILER EQUIPTED WITH: 100 CHAIRS, 12-5FT ROUND TABLES, 2-5FT RECTANGLE TABLES, BLUETOOTH-SOUND SYTEM, AND BBQ GRILL WITH PROPANE
NIBCA MEMBERS \$200 NON-MEMBERS \$500

Event Trailer

FOR RENT

CONTACT NIBCA FOR MORE DETAILS
INFO@NIBCA.COM OR 208-765-5518



Upcoming Meetings and Events

MARCH

March 11 NIBCA Board of Directors Meeting 3:30PM NIBCA Office

March 12 Professional Women in Building Lunch 12:00pm Seasons

March 16 Joint Government Issues Meeting 12:00pm NIBCA Office

March 16 Young Professional Social 3:00pm NIBCA Speakeasy

March 18 Professional Women In Building Social 5-7pm NIBCA Office

March 24 NIBCA General Member Meeting 5-7pm Best Western/CDA Inn

March 25 Association Committe 4:00pm Trails End Brewery

APRIL

April 7 Professional Women in Building Exec Mtg. 4:00pm NIBCA Office

April 7 Education Committee Meeting 12:00pm NIBCA Office

April 8 NIBCA Board of Directors Meeting 3:30pm NIBCA Office

April 9 Professional Women in Building Lunch 12:00pm Seasons

April 20 Joint Government Issues Meeting 12:00pm NIBCA Office

April 20 Young Professional Social 3:00pm TBD

April 21 NIBCA General Member Meeting 5-7pm TBD

April 22 Association Committee 4:00pm Location TBD

April 23 Home and Garden Show 12pm-6pm Fairgrounds

April 24 Home and Garden Show 10am-6pm Fairgrounds

April 24 Home and Garden Show 10am-4pm Fairgrounds



NIBCA
NORTH IDAHO BUILDING
CONTRACTORS ASSOCIATION

PRESENTS
THE 49TH ANNUAL

HOME & GARDEN SHOW

APRIL 23RD - 25TH, 2021
KOOTENAI COUNTY FAIRGROUNDS

**Booth space available! Email
info@nibca.com for more information!**





THE 2ND ANNUAL CONSTRUCTION COMBINE
SUPPORT THE FUTURE OF CONSTRUCTION



The Construction Combine allows students to learn construction practices from experienced contractors and then demonstrate their skills. Students will build 8 full scale sheds with their new knowledge and the sheds will be donated to local veterans. Students then can be hired by local construction and trade companies for future employment. This is a great opportunity to help our community by sponsoring this event and promoting your business.

Choose a Sponsorship level, complete your information below and email to NIBCA at info@nibca.com by April 2, 2021

- ☐ **\$2,500 Platinum sponsor:** Prominent visibility with your logo on event t-shirt. Please bring table, tent, booth and banner. Giveaways encouraged.
- ☐ **\$1,000 Gold Sponsor:** Named sponsorship with company name on event t-shirt. Banner at event Giveaways encouraged. In-kind donations considered Gold Sponsors.
- ☐ **\$500 Silver Sponsor:** Named sponsorship with company name on event t-shirt. Giveaways encouraged. Or send an employee to volunteer for the day!
Door Prizes needed for student participants.

**SPONSORS
NEEDED!**

MAY 4TH & 5TH 2021
Kootenai County
Fairgrounds

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Contact Lisa Brown to
sponsor 208-659-4791
lisa.brown@phmc.com



Please do not mail
checks to the NIBCA.
Call the NIBCA office
for more information at
(208) 765-5518



**2021 NIBCA
EXECUTIVE BOARD AND
BOARD OF DIRECTORS**

EXECUTIVE BOARD



President:
Mike Moore
Hayden Homes



1st Vice President:
Gary Hall
Frontier Homes



2nd Vice President:
Levi Snyder
Monogram Homes



Associate Vice President:
Jake Yates
STCU



Treasurer:
Brad Rasor
bankCDA



Immediate Past President:
Scot Haug
Selkirk Construction

Builder Directors

Allen Dykes - *Village Homes, LLC*
Carri Berglund - *Architerra Homes*
Dale Cargile - *North Ridge Contracting*
Drew Benado - *Greenstone Homes*
Shawn Anderson - *Monarch Custom Homes*

Associate Directors

Allison Legasa - *Lake Forest Interiors*
Cel Demers - *Emser Tile*
Michelle Garcia - *Windermere Coeur d'Alene Realty, Inc.*
Pat Jennings - *Interstate Concrete & Asphalt*
Tina Thompson - *Tomlinson Sotheby's International Realty*

Life Directors

Angela Erickson- *First Interstate Bank*
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Barb Bradley
Barry Stearns- *Village Homes, LLC*
Ben Miller- *Momentum Wealth Strategies*
Bill Clark- *TitleOne Corp.*
Charlie Rens- *Image Homes*
Cody Pertsing- *Carpet Warehouse/Color Tile*
Dan Malcom
Dustin Harris- *PayneWest Insurance*
Ed Tensen- *Overhead Door Company*
Erik Campbell- *Aspens Homes & Development, LLC*
Holden Mitchell
Lisa Brown- *Platinum Home Mortgage*
Matt Fisher- *Shelter Associations, Inc.*
Rod Underhill- *Underhill COconstruction, Inc.*
Rudy Klein
Tim Timmims- *Eagle Ridge Builders, Inc.*

Professional Women in Building President

Rachel Moore - *Professional Realty Services Idaho*

Office Hours M-F 9:00am to 4:00pm

1928 N 4th Street Coeur d'Alene ID 83814

Info@NIBCA.com Office 208-765-5518

Staff

Leslie Streeter- *Executive Officer*

Emily Bradley- *Office and Event Coordinator*

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