JULY 2021

From the Ground UP

The latest North Idaho Building news, views and announcements

In This Issue

NAHB Economic Report
Presidents Message

Membership Report
One in 21
Spike Members

PWB Updates
Member Savings
Events Calendar

NIBCA
NORTH IDAHO BUILDING CONTRACTORS ASSOCIATION

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President's Message

Mike Moore
2021 President NIBCA, Hayden Homes

Millenials Are Eager to Purchase Homes This Year

Interest in home buying has not slowed down this year. Among the different generational groups, millennials, those born 1981 to 1996, are showing the most enthusiasm when it comes to purchasing a home. According to the National Association of Home Builders (NAHB) latest Housing Trends Report, millennials are the most likely generation to have moved on from planning a home purchase to actively searching for a home to buy in the first quarter of 2021. *Read more*

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Welcome

Membership Report

As of June 15th NIBCA has 237 Members. 178 Associate and 59 Builder Members. Visit the NIBCA website for up to date *Directory*. Our new members voted in at the June 10th Board Meeting are;

Ela Construction, Warren Ela from Hayden

RLH Fire Protection, JasonNorton form Hayden

Blackwell Homes and Development, Benjamin Steckman from CDA

Mann Mortgage, JJ Betournay from Rathdrum

The Truss Company and Building Supply, Kelly Graham-Spokane Valley

Riverbend Commerce Park, Wade Jacklin CDA

How can NIBCA help you achive your goals?

NIBCA Vision

The North Idaho Building Contractors Association, Inc., is dedicated to promoting the building industry for the benefit of community members.The Association will continue to be an industry resource and remain actively involved with area organizations to balance economic, environmental, and legislative issues and to create a better understanding of the value and importance of the building industry to the community.

TELL us how we can help!

Send an email to emily@nibca.com or call 208-765-5518

Did you know.....?

NIBCA Political Action Liaison, Dave Davey, attends Post Falls, CDA, Hayden, Rathdrum City, and Kootenai County meetings and generates a thourough monthly report? Check out the Monthly Reports on the NIBCA website.

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ONE in 21

Every NAHB member has the power to recruit and retain at least one member at their association. **In 2021, we're asking you to do just that.**

ONE in 21: A campaign to empower our best advocates- our members- to help grow the Federation. It starts with YOU and ends with a stronger, more effective US.

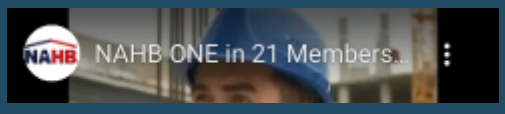
Use these #ONEin21 campaign graphics on social media and spread the word of our mission. Whether it comes from a local HBA directly, or a fellow member, it is important to start the ripple effect of ONE in 21. Together we'll engage, recruit and retain smarter than we ever have before.

Recruit ONE

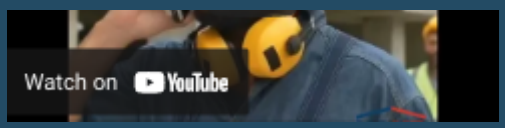
NAHB is a large, thriving community of industry professionals. But our success in membership did not grow overnight. It took time, energy and dedication—one new member at a time. We're calling on you to think about recruitment in a different way and prioritize membership efforts. Can you recruit one in 2021?

NIBCA Membership Application

NAHB Membership Value



Play Video



Learn more about becoming a Spike!

Spike Members

Tony Benway, Benway Quality Homes
Lisa Brown, Platinum Home Mortgage Corporation
Rob DeSonia, Builders First Source- Spokane
Allen Dykes, Village Homes
Paul Edwards, Mutual Materials Company
Michella Garcia, Winderemere CDA Realty
Dusty Harris, PayneWest Insurance
Dianna Haug, Rathdrum Realty
Scot Haug, Selkirk Construciton
Heidi La Bolle, Selkirk Construction
Ben Miller, Momentum Wealth Strategies
Mike Moore, Hayden Homes
Clifford Mort, Monogram Homes
Alisha Neff, Idaho Central Credit Union
Tammy VanBrundt, Premier Mortgage Resources

Life Spike- reached 25 or more spikes!

Shawn Anderson, Monarch Homes
Carri Berglund, Architerra Homes
Barbara Bradley, R.R Bradley Association
Erik Campbell, Aspen Homes and Development
Bill Clark, Title One Corp
Dennis Cunningham, Active West Builders
Cel Demers, Emser Tile
Arthur Elliott
Angela Erickson, First Interstate Bank
Matt Fisher, Shelter and Associates
Sean Gavin, Mountain View Construction
David Gibson, Ultra Lawn
Greg Grant, Unique Wood Cabinets
JT Jacobson, Kootenai Title Company
Jennifer Jenkins, Pioneer Title
Rudy Klien
Charlie Rens, Image Homes
Barry Stearns, Village Homes
Deloy Stuart, Stuarts Media Group
Ed Tensen, Overhead Door Company
Tim Timins, Eagle Ridge Builders
Rod Underhill, Underhill Construction
Jeremy Voeller, Anthem Pacific Homes

Economic Report

Robert Dietz, Ph.D.

NAHB Chief Economist publused a report on 'How Long can the Ecomomy Run Hot?' for the NAHB Leadership Council on June 18th, 2021.

View full *REPORT*

Eastern Idaho Report June 28, 2021

NAHB Industry Advocacy Issues

Builder Outlook- Magazine *NAHB Industry News*

Housing Snapshot prepared by
Emily Dishman, Walden Real Estate Group / ACCEL

Kootenai County Residential Real Estate Market Statistics - July 2021

	Kootenai County	Coeur d' Alene	Post Falls	Hayden	Rathdrum
Active	403	115	70	74	43
Pending	802	211	240	122	130
Closed 2021	2072	610	607	291	308
New Const. Closed 2021	488	103	164	46	142
Median Sales $	$425,000	$455,000	$380,000	$460,000	$375,465

Information is courtesy of the Coeur d'Alene Multiple Listing Service and includes reported sales. Data is from the period 01/01/2020—6/24/2021. Median Sales Prices are from June, 2021. Information is deemed reliable but not guaranteed.

WE NEED YOUR SUPPORT

HomePac receives contributions and makes expenditures for the purpose of supporting or opposing candidates for state office or statewide ballot measures. HomePac is also responsible for keeping detailed record of accounts; filing required Campaign Financial Disclosure Reports to comply with Idaho Code.

HomePac needs the financial support of membership to ensure we are able to meet our primary objective of supporting or opposing candidates based on many factors but mainly if they are supportive or our industry.

Mail your Contribution Check Payable to NIB-PAC to 1928 N 4th Street Ste A, Coeur d'Alene, ID 83814

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Did you know IBCA meets 3 times a year?

Idaho Building Contractors Association Hosts 3 Meetings a year across Idaho- Spring/Summer Board, Fall Board, and Annual Meeting in January.

IBCA IDAHO BUILDING CONTRACTORS ASSOCIATION

As a member you can Join us!

Contact emily@NIBCA.com for more details

Meetings include industry specific conversations , fun networking experiences, Industry Recognition, and more. Join us to learn more about the Legal Defence Fund, Legislative Issues, Associates Council, Membership, HomePAC and BuildPAC.

October 6-8- Fall IBCA Board Sun Valley Resort, Sun Valley
January 26-28 IBCA Winter Board, Residence Inn, Boise

Congratulations!

Barry Stearns

2020 IBCA Builder of the Year!

The IBCA Associates Committee meets every four months to discuss and share successes and failures of each association. Also, we work on how to become more valuable to you and your local association. NIBCA has always had good representation at the state level in all meetings along with being a major part of the leadership. As this year's IBCA Associates chair, I am interested in learning how the Associates committee, on the state level, can be involved and valuable to you.
Please take 3 minutes of your time to complete the online survey.
CLICK HERE for the survey or visit ibca-id.org.

NIBCA STAFF NEWS

The NIBCA Executive Committee would officially like to Announce the Hiring of a New Executive Officer, Emily Bradley! She will be taking over for Leslie as she retires in November.

Emily has an extensive background in Festival and Events and Non-Profit Management. She recently worked in Higher Ed as Director of Dining and Campus Event Serivces for Utah State University Eastern.

She Co-Managed a Vacation Rental and Property Management Company in Southern Utah with over 120 properties. And while living in Arizona entertained guests from 10- 2,000,000. Recently relocating to Northern Idaho, with her husband, they have two Sons- in college- and a new daughter-in-law!

Join us in welcoming her to the Team! emily@nibca.com

2021 NIBCA Parade of HOMES

NORTH IDAHO BUILDING CONTRACTORS ASSOCIATION

September 18 & 19, 24-26

Call for Sponsors

for more details contact info@NIBCA.com
or call 208-765-5518

FOLLOW the Parade of Homes on Facebook!

Keep up to date at NIBCA.com

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SAVE THE DATE

Visit the NIBCA *Calendar* for more information

FOLLOW NIBCA on *Facebook*!

Monthly Meetings

July 7 Professional Women in Building Executive Board Mtg. 4:00pm NIBCA Office

July 8 & 9 Campground Takeover- CANCELLED

July 9 Professional Women in Building Lunch 12:00pm Green Briar Inn
Membership in this Council is available to NIBCA member-company employees for a cost of only $60 per year. The Council supports the NIBCA through valued assistance related to the Parade of Homes Show, Home & Garden Show, and many other events. The PWB Council awards higher education scholarships annually to students pursuing a building industry-related field. Meets the 2nd Friday of the month from 12 – 1 pm

July 15 NIBCA Board of Directors Meeting 3:30PM NIBCA Office

July 20 Joint Government Issues Committee
This committee includes area municipal, county, and regulatory body representatives addressing critical issues for our industry who understand the importance and value of a healthy, new home construction industry in Idaho. Meets the 3rd Tuesday of the month from 12 – 1 at the NIBCA office.

July 20 Young Professional Social 3:00pm Location TBD
The Young Professionals committee steers NAHB efforts to make federation membership more useful and attractive to home building professionals under 45. The committee provides NAHB leadership with guidance on mentoring, leadership training and education for emerging industry professionals. Meets 3rd Tuesday 3:30pm location varies.

July 22 Associates' Committee
This committee organizes the major social membership events of the NIBCA such as the annual golf tournaments and the Gone Wild event. The committee is made up of Associate members and meets as necessary to plan events. Meets the 4th Thursday of the month from 4 – 5 pm at varying locations in Coeur d'Alene, ID.

Want to attend a meeting? RSVP at info@NIBCA.com or register on NIBCA.com

Member Events

THIRSTY THURSDAY TIE UP

Join us August 5th 4-7pm on CDA Lake Bring your boat or RSVP at NIBCA.com to join a boat!

PARADE OF HOMES AWARDS NIGHT

September 17 at Hayden Lake Country Club. Help us celebrate the amazing builders from the Parade of Homes. Visit *Website* for more details

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PROFESSIONAL Women IN Building

a council of NIBCA

Congratulations!

Each Year Professional Women In Building award two $1,000 scholarships to women entering the buiding industry. This years winners are
Aspen Smith- HVAC Student
Hanna Hurst- Architect Student

PWB Presidents Message

Rachel Moore
Presidet
Professional Realty Services

Well things are sure heating up as we roll into Summer!! I know that all of our lives our busy, busy busy and I'm always so happy to see all your smiling faces at our general membership meetings! Beginning in May, we moved to our new venue, The Greenbriar Inn at 315 E Wallace Ave in Coeur d'Alene. This is a great location with amazing food and having our meetings here enables PWB to continue to accept new members! Our mission is to support the North Idaho Contractor's Association in their goal of protecting and promoting the building industry. One of the ways we strive to be a positive influence is to award scholarships to students entering the building trades. Read More

Membership Application

2021 PWB Board of Directors

President: Rachel Moore- Professional Realty Services
Vice-President Janie Roth-STCU
Secretary: Amie Pace- Flagstar Bank
Treasurer: Barb Bradley- NIBCA Life Director
Past President: Tina Thompson- Tomlinson Sotheby's Int'l Realty
Membership/Director: Jennifer Jenkins- Pioneer Title Company
Director: Michelle Garcia- Windermere/CDA Realty;
Director: Pam Rogness- Numerica Credit Union

Welcome New PWB Members!

Sheena Keller -Century 21 Beutler and Associates
Kellie Hanna -Century 21 Beutler and Associates
Sarah Scott -Century 21 Beutler and Associates
Darlene -Wade Keller Williams Realty
Jadie Hager -The Hager Insurance Group
Natasha Terry- Hayden Homes
Mary Lyons -imco Development Group

Visit our Website

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Members Save Millions

Start saving at **nahb.org/savings**

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www.officediscounts.org/nahb

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Exclusive Entertainment Discounts!

Members have access to huge savings on nationwide entertainment through MemberDeals. Find exclusive discounts, special offers, preferred seating, and tickets to top attractions, theme parks, shows, sporting events, hotels, and much more.

NAHB
National Association of Home Builders

- Save up to 40% on Top Theme Parks Nationwide
- Save up to 60% on Hotels Worldwide
- Save up to 40% on Top Las Vegas & Broadway Show Tickets
- Huge Savings on Disney & Universal Studios Tickets
- Preferred Access Tickets™ Find great seats to your favorite concerts, sports and more!

Please visit https://memberdeals.com/nahb/?login=1

Member Ads

As a member you are welcome to put 1 ad in the newsletter twice a year. please Submit your ad to info@NIBCA.com by the 15th of the month to be considered. Please limit it to 100 words or less.

CALL for SWAG- NIBCA has need for swag to include in the new member gift bags, if you'd like to add a small item or flyer, please send/ drop off at 1928 N. 4th Street CDA

Dollar$$ For Dumpsters!!

Caddy Shack Golf Tournament and Auction!
Where: Shoshone Golf Club, on Big Creek Rd. Kellogg
When: Saturday August 14th Tee Off at 10 AM.
What : Golf, Dinner and Auction 5 Pm-??
Why: Because Friends of the River Coalition, a Nonprofit, is hosting this Fundraiser for DUMPSTERS on the CDA River! Trash Containers are sorely needed along all of our Waterways, due to Increased Outdoor Recreation.

Donations for Items, or Services gladly accepted for the Auction. Call, or Text: 208-771-0470 For Tickets. (Limited number of Gophers, I mean Golfers on the Course at one time. Help us by Ordering Tickets ahead.)

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Thank You!

Builder Directors
Allen Dykes - Village Homes, LLC
Carri Berglund - Architerra Homes
Dale Cargile - North Ridge Contracting
Drew Benado - Greenstone Homes
Shawn Anderson - Monarch Custom Homes

Associate Directors
Allison Legasa - Lake Forest Interiors
Cel Demers - Emser Tile
Michelle Garcia - Windermere Coeur d'Alene Realty, Inc.
Pat Jennings - Interstate Concrete & Asphalt
Tina Thompson - Tomlinson Sotheby's International Realty

Life Directors
Angela Erickson- First Interstate Bank
Art Elliott
Barb Bradley
Barry Stearns- Village Homes, LLC
Ben Miller- Momentum Wealth Strategies
Bill Clark- TitleOne Corp.
Charlie Rens- Image Homes
Cody Perlsing- Carpet Warehouse/Color Tile
Dan Malcom
Dustin Harris- PayneWest Insurance
Ed Tensen- Overhead Door Company
Erik Campbell- Aspens Homes & Development, LLC
Holden Mitchell
Lisa Brown- Platinum Home Mortgage
Matt Fisher- Shelter Associations, Inc.
Rod Underhill- Underhill COonstruction, Inc.
Rudy Klein
Tim Timmims- Eagle Ridge Builders, Inc.

Professional Women in Building President
Rachel Moore - Professional Realty Services Idaho

Office Hours M-F 9:00am to 4:00pm
1928 N 4th Street Coeur d'Alene ID 83814
Info@NIBCA.com Office 208-765-5518

Staff
Leslie Streeter- Executive Officer
Emily Bradley- Incoming Executive Officer

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